UNITED STATES SECURITIES AND EXCHANGE COMMISSION

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PLACE: Securities and Exchange Commission

100 F Street, N.W.

Washington, D.C. 20549

DATE: Thursday, February 5, 2009

The above-entitled matter came on for hearing, pursuant to notice, at $9:42~\mathrm{a.m.}$

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- 1 with the SEC prior to May 2000?
- A Yes. I would have because Ed Manion, financial
- 3 analyst, with 25 years of industry experience, he was a
- 4 trader at the Boston company, portfolio manager at Fidelity
- 5 with Peter Lynch. He and Peter Lynch are very close friends.
- 6 They both went to Boston College undergraduate. Mr. Manion
- 7 served under me at the Boston Security Analyst Society.
- 8 Q Oh, you had worked with him?
- 9 A Yes.
- 10 Q Oh, okay.
- 11 A He was on my education committee and he was
- 12 co-chair of my ethics sub-committee and we would have
- 13 frequent and continual talks about industry ethics or lack
- 14 thereof.
- 15 Q And this is prior to May 2000?
- 16 A Yes, and he would ask me questions about the
- 17 current state of fraud in the investment industry
- 18 specifically relating to New York and Boston. For New York,
- 19 he would ask questions about the sell-side firms and in
- 20 Boston, he would ask questions about the buy-side firms. He
- 21 realized that as a derivative portfolio manager, I had the
- 22 mathematical background to understand and take apart the
- 23 frauds that were taking place on Wall Street and also on the
- 24 buy side in the mutual fund industry in Boston.
- 25 So, we had a continual dialogue.

- 1 Q Okay. For how long a period of time, generally, do
- you think, prior to May of 2008, you had that dialogue with
- 3 Manion?
- A My memory is going to be so fuzzy. So I'm going to
- 5 try to give you a time range and not any specific dates.
- 6 Q Okay. That's fine.
- 7 A I got my CFA Charter in 1996. I think I went on a
- 8 committee with the Boston Security Analyst Society in 1997 or
- 9 1998. So it would probably be in the '98 to '99 time range
- 10 where I first met Mr. Manion.
- 11 Q Okay.
- 12 A I may have met him prior to that. He may have come
- in on an inspection visit. I'm not sure when he did.
- Q Okay. Anybody else that you had a lot of contact
- 15 with from the SEC prior to bringing in your initial complaint
- 16 in May 2000?
- A Mr. Madoff was my first case submission to the SEC.
- 18
- 19 Q Okay. Okay. So let's talk about that then. So
- 20 you submit an eight-page document to the SEC Boston regional
- 21 office's director of enforcement. Okay. And then what
- 22 happened?
- 23 A We had a meeting.
- Q So who was in this meeting?
- 25 A It was the Boston regional office's director of

- 1 enforcement.
- 2 Q That's Ward.
- 3 A Grant Ward.
- 4 Q Right.
- 5 A Myself and Mr. Manion.
- 6 Q Okay. Had you talked to Mr. Manion before to kind
- 7 of let him know this was coming since you had some
- 8 relationship with him?
- 9 A Yes, I did. He told me it sounded very serious and
- 10 I needed to prepare my report, make sure it was a good
- 11 report, make sure it was understandable, make sure it was
- 12 well written, and come in with it as soon as possible.
- Q Okay. So you had that meeting. You, Ed Manion,
- 14 Grant Ward. Was it Jim Adelman also? Was he in that?
- 15 A He was. He came in, shook my hand, told me, "I
- 16 heard a lot about you. I would be attending this meeting.
- 17 apologize. I've given my notice to the SEC. I am leaving to
- 18 go into private practice and I just wanted to shake your hand
- 19 and say thank you for coming in today."
- It was just a meet and greet. He never participated in
- 21 the actual meeting.
- 22 Q So the meeting was just you, Manion and Ward?
- 23 A Yes.
- Q Okay and did you provide documents to them in that
- 25 meeting?

- 1 A I did. I gave them an eight-page submission with
- 2 some derivatives, math proofs.
- 3 Q Okay and I just want to put this into evidence to
- 4 show it to you and see if you recollect that this is the
- 5 submission that you gave them. So if you could take a look
- 6 at it.
- 7 A That's a horrible copy. Do you want a better one?
- 8 Q Yeah.
- 9 MS. KACHROO: It's a scanned version.
- 10 MR. KOTZ: Yeah. I mean, we can read it. It's
- 11 fine.
- 12 THE WITNESS: You can read that? You have good
- 13 eyes. This is what I gave to the director of enforcement.
- 14 MR. KOTZ: Great. Okay. So this is Bates Stamps
- 15 Mark-005 through Mark-0012 and we're going to mark this as
- 16 Exhibit 3.
- 17 (SEC Exhibit No. 3 was marked for
- identification.)
- 19 BY MR. KOTZ:
- Q Okay. So what happened exactly at the meeting?
- 21 What can you remember about the meeting?
- 22 A I explained the fraud to Grant Ward and he did not
- 23 have an industry background that I was aware of. He had zero
- 24 comprehension of topics being discussed. He seemed very ill
- 25 trained, uninformed about industry practices, did not

- 1 understand financial instruments. Didn't even have a basic
- 2 understanding of finance.
- Okay. And so when you say you explained the fraud,
- 4 what were you saying was happening with Madoff? At that
- 5 point, what was your theory in terms of what Madoff was
- 6 doing?
- 7 A I just want to go to my Exhibit 2.
- 8 Q Sure, please. Feel free to use your documents.
- 9 A Under, "Objective" on page 1, point 3 -- I'll start
- 10 with point 2.
- "The returns are real but they are coming from some
- 12 process other than the one being advertised, in which case an
- 13 investigation is in order."
- 14 Here I'm referring to front-running.
- 15 Q Right.
- 16 A I had two fraud theories regarding Mr. Madoff.
- 17 Fraud theory number 2 was the front-running and fraud theory
- 18 number 1 -- the entire fund is nothing more than a Ponzi
- 19 scheme. And at that point, all I knew was that
- 20 mathematically the returns that Mr. Madoff was reporting to
- 21 earn for investors were unachievable using the strategy that
- 22 he stated in his marketing literature. And I had to develop
- 23 two fraud hypothesis and those were the only two explanations
- 24 that I saw for it.
- 25 Front running, in which case the returns were real

- 1 but they were generated from an illegal activity, and the
- 2 other hypothesis was that it was a Ponzi scheme, in which
- 3 case there was no underlying investment activity, product or
- 4 service being provided to investors.
- 5 Q Right. So as of May of 2000 you had already
- 6 informed the SEC that you believed that Mr. Madoff may have
- 7 been engaging in a Ponzi scheme?
- 8 A Correct, but I had -- at that point, I had no
- 9 evidence to distinguish which was the higher or lower
- 10 probability fraud scenario.
- 11 Q Right.
- 12 A Only that there was fraud occurring. I couldn't
- 13 make any intelligent decision whether it was a Ponzi or
- 14 whether it was front-running. I just knew something illegal
- 15 was going on there.
- 16 Q Right. Okay. And you brought it to the SEC so
- 17 they would investigate it and determine which of those
- 18 theories was correct?
- 19 A That is true.
- 20 Q Okay. Now, you stated in the document that you
- 21 provided to them, "There's no way the SEC would uncover this
- 22 on their own. I have almost 13 years in the business. I've
- 23 traded similar type of strategies." What did you mean,
- 24 exactly? Why did you say at that point that you didn't think
- 25 the SEC could uncover that on its own?

- 1 A Because I had seen SEC examination team in the
- 2 past.
- 3 Q Okay.
- A My firm was an equity derivatives firm managing
- 5 many billions of dollars. I'd seen the teams come in and I
- 6 saw how they were constituted and it was young, green people
- 7 who lacked industry expertise with no background in financial
- 8 mathematics and they didn't understand complex derivative
- 9 instruments. They typically were only lawyers.
- 10 Q Right.
- 11 A Once in a while you'd see an accountant. There
- 12 usually was a CPA on the team, but that didn't help with the
- 13 capital market mathematics. You really needed a good basis.
- 14 If you didn't understand calculus or linear algebra, every
- 15 firm in Boston would fool you all the time. You had no
- 16 ability to catch them whatsoever.
- 17 Q So because you were aware of some of the
- 18 shortcomings of the SEC, is it fair to say you went out of
- 19 your way to provide more information to them to help them
- 20 find evidence about Mr. Madoff's activities?
- 21 A Yes. I came in knowing what to expect as far as
- 22 the level of education and training of the SEC staff and
- 23 therefore, I didn't come in with any calculus. I didn't use
- 24 any interval calculus, no differential calculus, no linear
- 25 algebra. I came in with barebones English explanations. I

- 1 tried to make it as simple as possible to understand for the
- 2 SEC staff.
- 3 Q Okay and so did you suggest any particular actions
- 4 that the SEC should have taken to follow up on the
- 5 information that you provided them at that point? In these
- 6 documents it talks about checking the math.
- 7 A Yes. Exhibit 1 exposed, page 2. I did a
- 8 mathematical modeling called a regression analyst.
- 9 Q Okay.
- 10 A Using -- I'm really bad at the math now. It's
- 11 been, like, four years and five months since I've left the
- 12 industry and there's two different types of regressions. I
- 13 used whatever the simplest one is. I can't remember the
- 14 specific type of terminology.
- 15 Q Okay. That's all right.
- A But Mr. Madoff's returns were reportedly coming
- 17 from the OEX, Standard and Poor's 100 stock index.
- 18 Q Right.
- 19 A I did a correlation, but he was comparing himself
- 20 with the Standard and Poor's 500 stock index, so that my math
- 21 would foot to his math because I wanted to see if I could
- 22 catch him on a basic math error.
- 23 Q Right.
- A I ran the same regression. I basically input Mr.
- 25 Madoff's monthly return screen for the years in question in

- 1 Exhibit 1 in one column. To the column next to that for the
- 2 exact same month, I took the Standard & Poor's 500 stock
- 3 indexes returns for that month and then I ran the regression
- 4 analysis and I proved that the correlation reported in Part D
- 5 of Exhibit 1 was, in fact, 6 percent correlation to the
- 6 index. And here --
- 7 MS. KACHROO: The last page.
- 8 THE WITNESS: Oh and so that part D math, the 6
- 9 percent correlation to the S&P 500 data .06, that's a 6
- 10 percent correlation or a 6 percent similarity to the S&P 500.
- 11 However, given the options of the derivative strategy
- 12 surrounding Mr. Madoff's long stock portfolio of 30 to 35
- 13 stocks, I was looking and was prepared to accept a
- 14 correlation coefficient between 30 percent similarity and 60
- 15 percent similarity figuring it should hover around 50 percent
- 16 similarity and a 6 percent similarity was outside the bounds
- 17 of rationality.
- 18 BY MR. KOTZ:
- 19 Q Okay. All right. So when you say Exhibit 1, I
- 20 just want to make sure the record is clear. You're talking
- 21 about the document Mark-0012 which is part of our Exhibit 3.
- 22 A Is that right?
- 23 MS. KACHROO: 0012?
- MR. KOTZ: Right.
- 25 THE WITNESS: Yes. I want to point out one thing

- 1 here ---
- BY MR. KOTZ:
- 3 Q Yeah.
- 4 A -- Mr. Kotz. It says at the bottom, "Part B,
- 5 manager B, assets under management, \$350 million." And
- 6 underneath that it says, "Brohill Asset Management, LLC."
- 7 Q Yeah.
- 8 A Brohill Asset Management has contacted the Wall
- 9 Street Journal in regards to the article published about the
- 10 Madoff investigation on December 18, 2008, complaining about
- 11 the exhibit posted on the Wall Street Journal's website
- 12 saying that no, Brohill Asset Management did not have \$350
- 13 million with Mr. Madoff; it was only \$1 million.
- 14 Q Okay.
- A And I believe that this is a material misstatement
- 16 of fact on this document. And I know that the SEC has
- 17 taken --
- 18 Q Where is that?
- 19 A -- action in the past against people who have
- 20 misstated assets under management.
- 21 **Q** Okay.
- 22 A This is an activity known as puffing where you're
- 23 pretending to be larger in size than you really are.
- Q Right. Okay. All right. Yeah. Thank you. So
- 25 what did you expect at that point that the Boston office

- 1 would do with the information that you provided? I mean, you
- 2 went beyond just giving them a tip. You did all the math for
- 3 them. So what would you have expected them to do at that
- 4 point?
- 5 A Start an investigation.
- 6 Q And what kind -- any idea of what kind of steps
- 7 they would take in that investigation, typically?
- 8 A Yes. Yes. Specifically, you would make a
- 9 determination that the allegations were credible and
- 10 believable.
- 11 Q Right.
- A And if they were, you'd send an inspection team in
- 13 the next business day or the next day that a team was
- 14 available. If they were already out on assignment and
- 15 couldn't be back quickly enough, you would just wait until
- 16 that team came back into the office and then send them out
- 17 into the field once again. If you thought the information
- 18 was very, very credible and very, very specific -- oftentimes
- 19 the SEC will send not only an examination team in but they'll
- 20 send in a team of enforcement attorneys --
- 21 Q Right.
- 22 A -- if they think it's really a good lead.
- 23 Q Right. Okay. And then in your view, based on the
- 24 information you provided, would you have considered that a
- 25 good lead such that they should send in the enforcement

- 1 attorneys as well?
- 2 A Yes. They should have sent in two teams, the
- 3 enforcement team and an examination team, so they could work
- 4 in conjunction since this was such a large -- this, at the
- 5 time, would have been considered the largest hedge fund in
- 6 the world, but it was also the most secretive hedge fund in
- 7 the world.
- 8 Q Right.
- 9 A So something of this size would have been
- 10 astounding to the SEC. This would have been a huge case in
- 11 2000 for the SEC.
- 12 Q And so, but what in fact did happen?
- 13 A I don't know.
- 14 Q Okay.
- 15 A I'm not privy to that. I walked out of the meeting
- 16 feeling very dejected.
- 17 Q And you were dejected because you felt Mr. Ward
- 18 didn't understand what you were talking about?
- 19 A That's correct. I didn't think he had a clue.
- 20 Q Okay and was there any other impression you got
- 21 from either Ward or Manion in that meeting about whether they
- 22 seemed interested in the case or did they say anything to
- 23 you?
- 24 A Mr. Manion thought the case was a great one. He
- 25 understood the math and he was expecting his agency to follow

- 1 up immediately. He thought that he had a big case brewing
- 2 and he thought it was going to be a coup for the SEC, and he
- 3 walked out equally dejected. He felt that the director of
- 4 enforcement for the New England region was totally clueless,
- 5 didn't know how he got his job and made some -- he didn't
- 6 have any confidence in this man's ability whatsoever.
- 7 Q And this, Manion told you after the meeting or --
- 8 A We had a debriefing, he and I.
- 9 Q Okay.
- A And during the debriefing he said, "Harry, I don't
- 11 know. I don't think he got it. I don't think he understood
- 12 a single word that you said past your name."
- 13 Q How long was the meeting? Do you remember? Was it
- 14 several hours or --
- 15 A I can't recall. It was so long ago. I'm sorry.
- 16 Q Okay. That's fine. That was a long time ago. So
- 17 did you hear anything at all back from that meeting from the
- 18 Boston office?
- 19 A Through official channels, never got a letter. I
- 20 never got an official phone call. Unofficially, Mr. Manion
- 21 and I were in constant communication over this issue. He
- 22 thought it was a clear and present danger to the U.S. capital
- 23 markets.
- 24 Q Right.
- A He thought that the largest hedge fund in the world

- 1 was secretive, underneath the radar, not registered. He
- 2 thought these were damning facts and he was really concerned
- 3 and he told me I needed to keep investigating. He told me he
- 4 was going to be pressing for answers within his agency, but I
- 5 really -- all I got back was unofficial communication from
- 6 Mr. Manion.
- 7 Q Did Manion tell you why they weren't going to go
- 8 forward? Did he talk to you about discussions he had
- 9 internally about what to do?
- 10 A Yes, he did. He said that this case -- he said
- 11 that the SEC's Boston office, their jurisdiction extended
- 12 south only to Greenwich, Connecticut and once you crossed the
- 13 New York state line, you were in the New York regional
- 14 offices turf, and so that this case would need to be
- 15 transmitted to the New York regional office for action.
- 16 Boston could not send its inspection teams down there and it
- 17 could not send its enforcement teams down there. I was told
- 18 that the New York and Boston regional offices get along as
- 19 well as the Yankees and Red Sox do.
- Q Right. And so Manion indicated to you that they
- 21 just didn't want to send something to New York? Is that kind
- 22 of what he said?
- A No. No, he said that, "We'll have to forward this
- 24 to New York for action. We can't go down there."
- 25 **Q** Okay.

- 1 A "That's not our turf. New York doesn't let us come
- 2 down to New York and do cases."
- 3 Q Okay. Did Manion indicate at any point at that
- 4 time why they didn't just send it to New York?
- 5 A It was up to the director of enforcement at the
- 6 time. I don't know what he did. It was his call.
- 7 Q Okay.
- 8 A Mr. Manion -- I don't know. You'll have to ask
- 9 your staff.
- 10 Q Okay. Okay. Okay. And so then in October 2001,
- 11 you went back to the SEC and made a second submission, right?
- 12 A I can't remember if I went back into the building
- or if it was just a resubmission with a few extra pages.
- 14 Q Okay and that was because Manion told you to
- 15 resubmit it?
- 16 A He did. He said that he felt that the case had
- 17 dropped through the cracks and that the SEC was not pursuing
- 18 a Madoff investigation, and he felt that it was warranted
- 19 even more so now because the team that I had tracking him had
- 20 put his assets under management in the 12 to \$20 billion
- 21 range. One of the team members, Frank Casey, had been over
- 22 to Europe and that's where he met Mr. Michael Ocrant.
- 23 Q Right.
- 24 A They met in a limousine in Barcelona, Spain, I
- 25 believe.

- Q Oh yeah?
- 2 A And Mr. Casey said to Mr. Ocrant, "I bet you can't
- 3 name the largest hedge fund in the world because it's so
- 4 secretive." And Mr. Ocrant said, "You're on. I'll take that
- 5 bet." And then Mr. Casey revealed that it was Bernard Madoff
- 6 and the two of them compared notes in that limousine and the
- 7 totaled up assets and it was over 12 billion dollars.
- 8 So we figured the two of them couldn't know
- 9 everything and at that point, Mr. Ocrant was recruited into
- 10 the team by Mr. Casey who has a military background in
- 11 intelligence. He's a U.S. Army Airborne infantry officer,
- 12 former, and he had been an intelligence officer or served in
- 13 an intelligence officer's position in a line unit staff, a
- 14 command staff. And at that point, we realized this case was
- 15 a lot bigger than we previously had thought in May of 2000.
- 16 Q Okay.
- 17 A And Mr. Ocrant thought it was so serious. And at
- 18 that point he was an investigative reporter for institutional
- 19 investors, MAR Hedge, a leading -- at that time it was a
- 20 leading hedge fund industry news publication, a very
- 21 expensive publication that probably no one in the SEC ever
- 22 subscribed to because you don't have a budget for it, I
- 23 suspect, and you didn't have a mandate to regulate hedge
- 24 funds at the time.
- 25 Q Right.

- 1 A And he started his investigation when he got back
- 2 into the United States. Mr. Ocrant met with Mr. Madoff in
- 3 April of 2000.
- 4 Q Right.
- 5 A And in May 1, 2000, he published a very damning
- 6 expose of Mr. Madoff that the SEC apparently never read. A
- 7 week later Barrons, on May 7, 2000, published their expose.
- 8 Mr. Ocrant told me that he felt that it was -- that Erin
- 9 Arvedlund had plagiarized his article without doing research,
- 10 like she said she did, and it was a copycat article.
- 11 Q Why do you say that the SEC apparently hadn't read
- 12 Ocrant's article?
- 13 A Because my understanding of the SEC is that it does
- 14 not get a publication budget, that most of your staff don't
- 15 even read the Wall Street Journal because you'd have to pay
- 16 for the subscription on your own, and apparently a Barrons
- 17 subscription is rather expensive as well because all these
- 18 publications are coming out with exposes with red flags and
- 19 the SEC is continuing to ignore them.
- 20 Q Right.
- 21 A And it's the largest hedge fund in the world.
- 22 Q Right.
- 23 A So how obvious can it be before you bought it?
- 24 Q So even after you visited the SEC, spoke to them in
- 25 May 2000 and they essentially rebuffed you, you continued to

- follow up and learn more about the Madoff case?
- 2 A Yes. We felt that it was such a serious matter to
- 3 the industry that the hedge fund industry -- it would be a
- 4 major blow to the hedge fund industry and to investor
- 5 confidence when this game finally did come to light as all
- 6 quantity schemes eventually do.
- Q Right. And then in that period, in between the
- 8 first submission and the second submission, with this article
- 9 that was published which gave -- raised concerns about
- 10 Madoff --
- MS. STEIBER: Are you sure the article was in 2001?
- THE WITNESS: I'm sorry, it's 2001. I'm sorry.
- 13 I'm very tired and I only had, like, two hours of sleep last
- 14 night. Thank you for that.
- MS. STEIBER: Oh, sure.
- MR. KOTZ: We're talking about the period May 2000
- 17 to October 2001, right?
- 18 MS. STEIBER: Right. After the second
- 19 submission -- he had said the articles came out.
- THE WITNESS: Let's see. No.
- MR. KOTZ: He's saying they came out in May 2001.
- THE WITNESS: No, the second submission -- let's
- 23 take a look at the chart here. Let's go here. So Mike
- 24 Ocrant and Frank Casey meet in a cab in Barcelona.
- MR. KOTZ: Right.

- THE WITNESS: In April of 2001, he starts to -- he
- 2 meets Mr. Madoff, but he started his investigation when he
- gets back. May 1st, Michael Ocrant goes to the press or MAR
- 4 Hedge with an article entitled "Don't Ask, Don't Tell" -- I'm
- 5 sorry. That would be the Barrons article. I'm sorry.
- 6 Michael Ocrant publishes an article called "Madoff Tops
- 7 Charts: Skeptics Ask How." A week later Barrons publishes
- 8 "Don't Ask, Don't Tell. Bernie Madoff is so secretive he
- 9 even asked investors to keep mum." These are two articles
- 10 published within a week of each other and the SEC never
- 11 notices.
- 12 BY MR. KOTZ:
- 13 Q Right. Okay. All right. So Manion calls you and
- 14 asks you to resubmit it. Did he indicate to you why he
- thought anything would be different? Was there any reason
- 16 that he gave as to why they might take it more seriously in
- October 2001 than they did in May 2000?
- 18 A Yes. In May -- once those articles hit in May, my
- 19 team was convinced that Bernie Madoff would be shut down
- 20 within days, that an SEC investigation team would be in there
- 21 and shut him down.
- 22 Q Right.
- 23 A Those two articles were so damning --
- 24 Q Right.
- 25 A -- that there was no way he was going to survive

- 1 this.
- Q Right.
- 3 A We were prepared for a dramatic fall in the capital
- 4 market when the news was revealed, that there would be forced
- 5 selling in Europe and abroad --
- 6 Q Right.
- 7 A -- Europe and in the United States as a result of
- 8 this. It would be a huge catastrophe for the financial
- 9 markets worldwide. And when nothing happened, I think -- and
- 10 can I speculate here?
- 11 Q Sure.
- 12 A I'm going to speculate that Mr. Manion was
- 13 convinced New York was doing something at this time on the
- 14 basis of these two articles that -- both came out of the New
- 15 York press and the financial industry -- the SEC, for
- 16 certain, had to be inside there tearing his operation apart.
- 17 Q Right.
- 18 A And when nothing happened, after a few months, he
- 19 felt that that couldn't be the case because he knew how the
- 20 SEC operated. And he contacted me, in the September/October
- 21 timeframe of 2001, to resubmit and I did and I added a few
- 22 pages.
- Q Okay. And so Manion was surprised that even after
- 24 these articles came out nothing happened?
- 25 A Shocked would probably be even a better word.

- 1 Q Do you know if he indicated to you that he showed
- 2 anybody the articles in the office or said, "Look at this.
- 3 Harry came by months ago. Now we have these articles." Any
- 4 indication of what happened, you know, in the inner workings
- 5 there?
- 6 A No.
- 7 Q So, you come back --
- 8 A He might have, but I just don't recall. I'm
- 9 getting old. I've got Alzheimer's and amnesia. I'm tired.
- 10 I don't know.
- 11 Q For the record, that's a joke.
- 12 A For the record, I have a very weird sense of humor.
- 13 He understands it though.
- 14 Q Well, we'll talk to Manion on this and we've spoke
- 15 to -- ·
- MS. KACHROO: I thought you did speak to him.
- MR. KOTZ: Not yet. We actually spoke with Ocrant
- 18 though. We went up to see him --
- MS. KACHROO: Oh, okay.
- 20 MR. KOTZ: -- and talked to him in his office.
- BY MR. KOTZ:
- 22 Q In October 2001, you said you provided more
- 23 documents. I want to just bring your attention to what we're
- 24 going to mark as Exhibit 4, which is Mark-0023, 0024 and
- 25 0025, and ask you if those are the documents that you

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Page 33
     submitted in October 2001 in addition to the previous
1
     submission which you resubmitted.
                              (SEC Exhibit No. 4 was marked for
 3
                              identification.)
               THE WITNESS: Are you going to go by my Bates
     Stamps?
 6
               BY MR. KOTZ:
               Yeah.
          Q
               Mark -- Mark-15 to Mark --
          Q
               Okay.
10
               -- probably to Mark-25?
11
               Yeah, why don't we put the whole thing in there?
          Q
12
               MS. KACHROO: Okay.
13
               BY MR. KOTZ:
14
               Okay. So we're going to mark these documents --
          0
15
               Oh no, Mark-27. It goes Mark-15 to Mark-27. I
16
     believe that this is my submission here.
17
               Okay. So we're going to put in Mark 15 to Mark 27
18
     as Exhibit 4. And so what was the additional documentation
     that you provided?
20
               I had a -- in Mark-23 I put in a flowchart of how I
21
     thought his operation was running --
22
               Okay.
23
               -- based on information collected by Mr. Ocrant,
24
     Mr. Casey and Mr. Chelo and myself.
25
```

- 1 Q Okay. And what else was additional that you
- 2 provided several other pages?
- 3 A There was a two-page fax transmittal, dated March
- 4 29, 2001 timed 3:57 p.m., and I was negligent in I never
- 5 wrote down where I got it from. And it said at the top, "Re:
- 6 Madoff Investment process explained." It was a two-page
- 7 explanation of Mr. Madoff's reported investment strategy.
- 8 Q Okay. And then in addition, if you look at
- 9 Mark-0025, you also said that you would be willing to provide
- 10 them detailed questions for their audit team and, in fact,
- 11 agree to accompany the team under certain conditions.
- 12 A I did. I knew that many government agencies use
- 13 outside consultants to assist them when expertise from the
- 14 outside is required to further an investigation and save the
- 15 government time and money.
- 16 Q Okay.
- A And it can be a cost effective means to quickly
- 18 solving cases. I felt if I went in under the command and
- 19 control of the SEC with an inspection team, that in a half
- 20 hour I could crack Madoff open like an egg.
- 21 Q And you also said you can provide them with simple
- 22 mathematical formulas that value short team pre-options that
- 23 result when the party had access to order flow and that you
- 24 can prove that long term strategies that support the profit
- 25 from these really short term options will not meet the return

- 1 supposedly generated?
- A That is correct.
- 3 Q And so, but you don't believe that you had a
- 4 meeting with them. You provided this information at that
- 5 time, right?
- A Yes. If there was a meeting, I just can't recall
- 7 it.
- 8 Q Okay.
- 9 A This was right after 9/11 and people were very
- 10 frightened in America at that point, and this may have been a
- 11 contributing factor to why that investigation did not move
- 12 forward. The SEC staff was basically forced out of their
- 13 building.
- 14 Q Right.
- 15 A Their building was structurally unsound.
- 16 Q Right.
- 17 A They were right near Ground Zero. Staff was
- 18 probably traumatized and I believe they were working out of
- 19 their homes on laptops because you had no office space to go
- 20 to.
- 21 Q Right. So did you receive any response to this
- 22 submission you made in October 2001?
- 23 A No. No response whatsoever other than from Mr.
- 24 Manion saying I don't think they're doing anything.
- Q Okay. Did Manion say at that time, again, why they

- 1 weren't doing anything?
- 2 A No. He was just speculating that they don't
- 3 understand it, that the staff doesn't have the experience.
- 4 Q Okay. Did Manion, at all, ever speculate to you
- 5 that because Mr. Madoff was so well known, that perhaps they
- 6 were nervous about bringing a case?
- 7 A Yes.
- 8 O When was that?
- 9 A I couldn't tell you.
- 10 Q What did he say generally?
- 11 A He's a powerful man. A big man. Has his own
- 12 broker-dealer. Has a lot of the percentage of volume that
- 13 trades daily on the stock exchanges and, you know, that --
- 14 the SEC typically does not do the big cases against the most
- 15 powerful people on Wall Street. They typically get three
- 16 passes.
- 17 Q Right. Okay. But you think that was around the
- 18 time that you were providing these complaints in the
- 19 2000-2001 range that you had this conversation with Manion?
- 20 A There were so many conversations I can't tell you
- 21 what years they took place, but it was more along a line of
- 22 continuing frustration between Mr. Manion and myself about
- 23 the Agency's refusal to regulate.
- Q Okay. And Manion indicated to you that it wasn't
- 25 just the Madoff case, that he was frustrated in general with

- 1 the SEC's office?
- 2 A Yes, that it seemed like they were actively
- 3 avoiding cases and enforcement opportunities.
- 4 Q And those were the cases against the folks of a
- 5 higher stature?
- 6 A Yes, and confirmation -- several of the SEC staff
- 7 are my former students. I would teach them post-graduate
- 8 courses in derivative securities and they were students of
- 9 mine in the Chartered Financial Analyst program. And so they
- 10 would tell me what they thought of their agency, and they
- 11 were not nice things because these people were among the most
- 12 highly qualified staff. They all went on to earn their
- 13 certified -- I'm sorry -- their chartered financial analyst
- 14 designation, which is considered the highest you can go on
- 15 Wall Street. It's considered better than a Ph.D.
- 16 Q So, what did they say specifically?
- 17 A Lame.
- 18 Q Did Manion ever mention any specific entity that --
- 19 like Madoff who was of high stature that the SEC had not gone
- 20 after?
- 21 A Yes.
- 22 Q Who was that?
- 23 A All the major investment banks.
- 24 **Q** Okay.
- 25 A I'd also say that I had a personal friend who was a

Page 38 former branch chief in the Boston regional office. 1 2 3 4 5 Okay. 6 Q 7 And he told me about how bad he thought the Division of Enforcement was, that they would never take on a big case and that the big firms got special treatment and kid 9 gloves treatment because the SEC was afraid of political 10 repercussions if they try to enforce big cases. 11 12 Q Okay. And he said they wouldn't even do medium sized 13 cases, they'd only do small ones. 14 15 And so when these things were said -- let's go back to Manion for a second. Was Manion talking about Boston 16 specifically or was he talking about the SEC overall or --17 Overall. He would say that the top two regional 18 19 offices were New York and Boston and that they had more financial expertise than the rest of the regional offices and 20 certainly a hell of a lot more than Washington. He thought 21 that the Washington people were not financially astute. 22 23 Q Okay. He said the best and the brightest the SEC had were 24 25 in New York and Boston and he said that wasn't saying much.

- 1 Q And then he mentioned both New York and Boston as
- places where the SEC wouldn't bring the big cases?
- A That's where they would not bring the big cases.
- Q Okay. So following up, after you never heard
- anything back you continued to look into Madoff, right?
- 6 A Yes. The investigation continued and I have to
- 7 apologize. I left the industry at the end of August 2004 and
- 8 I did not -- when I left, I did not keep or ask for an e-mail
- 9 archive. And if I had, then the stack of documents that are
- 10 currently -- that you currently have would be three times
- 11 higher because I assure you there was a continuing stream of
- 12 e-mails from late 1999 through the third quarter of 2005 and
- 13 evidence that was gathered that went into the October and
- 14 November and December 2005 SEC submission. And you would
- 15 have the evidence that we collected that went into those --
- 16 built those reports but I don't have the email trail of the
- 17 evidence any longer. I apologize for that.
- MS. KACHROO: David, is there a room where we can
- 19 go briefly?
- 20 MR. KOTZ: Sure, you want to take a break?
- MS. KACHROO: Yeah.
- (A brief recess was taken.)
- BY MR. KOTZ:
- 24 Q Back on the record. Okay. Before we went off the
- 25 record, you were talking about the fact that there were some

- 1 e-mails that you don't have anymore, and it's referenced on
- 2 the chart which is Exhibit 2. Do you know, were there
- 3 particular people that you sent e-mails to around that time
- 4 that perhaps would have those e-mails? You know, in other
- 5 words, not necessarily from you, but whoever you communicated
- 6 with that maybe we'd be able to find? I mean, we could go to
- 7 Internet providers, et cetera. Do you have any sense of
- 8 that?
- 9 A Yes. It would be Neil Chelo.
- 10 **Q** Okay.
- 11 A Frank Casey and myself for sure.
- 12 **Q** Okay.
- A And others as well but I don't know who they may be
- 14 from the industry.
- 15 Q And these were e-mails between the three of you
- 16 talking about your investigation of Madoff?
- 17 A Yes. It was internal team communication.
- 18 Q And then there came a time in June 2002 when you
- 19 went to Europe; is that right?
- 20 A Correct.
- 21 Q And what would happen there?
- 22 A This -- who has Attachment 3?
- MS. KACHROO: I have it.
- 24 THE WITNESS: Can we go through it?
- MS. KACHROO: I don't know. I think I put this in

```
Page 41
    your documents.
              THE WITNESS: Attachment 3.
 2
              MR. KOTZ: Okay. Why don't we --
 3
              MS. KACHROO: This, actually, is not in the
 4
     documents that we provided to Congress. This is only being
 5
     provided to you.
 6
               THE WITNESS: Okay. Do you have it?
               MS. STEIBER: Are you talking about 0028 or are you
 8
     talking about --
 9
               MS. KACHROO: It's actually --
10
               MS. STEIBER: What number are you starting with?
11
               MS. KACHROO: It's number -- oh boy. Wait. I can
12
     tell you where it might be.
13
               MS. STEIBER: I have your numbering.
14
               MS. KACHROO: Yeah. One second. It would be
15
     technically -- I don't think this one got Bates numbered --
16
     0070. So it technically would have been 0071 but it's
17
     missing.
18
               THE WITNESS: Okay.
19
               MS. KACHROO: From everybody's --
20
               THE WITNESS: Okay.
21
               MS. STEIBER: Okay. 0071. Is that what you said?
22
               THE WITNESS: Yeah, but it's not in that one.
23
     MS. KACHROO: It's not in that one.
24
```

BY MR. KOTZ:

25

```
Page 42
 1
          Q
               Why don't you explain.
          Α
               If you go to Mark-31 through Mark-37 --
 2
               MR. MICHAELS: Wait a minute. I don't have a copy
     of this, right? Do I?
               THE WITNESS:
 5
                            No.
               MS. KACHROO: No, it's not -- I took it out.
               THE WITNESS: This is the special document that
 7
 8
     only the SEC gets to see.
               BY MR. KOTZ:
 9
10
          Ō.
               Okay.
11
          Α
               From -- Mark-31 to Mark-37 builds the basis for
12
     this document. This is my itinerary with Access
     International Advisors, Ltd. through Europe, through England,
13
14
     France, Switzerland where I met a number of private client
15
     banks, Madoff feeder funds and hedge fund, fund to funds.
     And who I was with -- and let me explain who these people
16
            These people were noblemen, European royalty.
17
18
19
20
21
          Q
               Okay.
22
               And these are the people I met with. And not all
     of them had Mr. Madoff. This Attachment 3 is a list of
23
24
     fourteen of those private client banks, fund of funds, or
25
     Madoff feeder funds --
```

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Page 43
               AHM KOTAVOJ
                            Let me just tell you, you do have it.
 1
     I did put it in your documents. It is right after 0070 in
 2
     your documents. It may not be Bates marked.
 3
               MR. KOTZ: Let's just put this into evidence.
 4
     Exhibit 5 is Mark-31 through Mark-37 and that is -- it says
 5
     on the top, "Access International Advisors Limited" and it is
 6
     Harry's schedule for his trip to Europe. So why don't we
 7
     mark this as Exhibit 5.
                               (SEC Exhibit No. 5 was marked for
 9
                               identification.)
10
               MR. KOTZ: And then Exhibit 6 is -- states on the
11
     top, "Attachment 3" and it says, "Partial list of French and
12
     Swiss money managers/private banks invested with Bernie
13
     Madoff who are likely to become insolvent. This is a Ponzi
14
     scheme. More out there." And then it lists a variety of
15
     names. So that one is Exhibit 6.
16
                               (SEC Exhibit No. 6 was marked for
17
                               identification.)
18
               BY MR. KOTZ:
19
               So just to be clear, Exhibit 6, Attachment 3, is a
          Q
20
     list of Swiss and French money managers who have invested
21
     with Madoff; is that right?
22
               That is correct.
23
               And they have not wanted this information to become
24
25
     public that they invested with Madoff; is that correct?
```

- 1 A That is correct. There are two of them that have
- 2 come public, Mr. Kotz, and that would be numbers 3 on the
- 3 list of -- under Geneva, Switzerland, Dexia Asset Management,
- 4 which I believe to be owned by Dexia, which is a bank that
- 5 was rescued, I believe, by the Dutch and Belgium governments
- 6 this past fall to keep it from becoming insolvent.
- 7 Q Right.
- 8 A And the Fix Family Office has also admitted to the
- 9 Madoff losses. Under the Paris and Paris suburbs list,
- 10 number 6, Odo Asset Management, I believe that to be the same
- 11 Odo Management that was referenced in the Bloomberg article
- 12 in January where they had a 35 million -- I don't know if it
- 13 was euros or dollars, I can't recall -- case in Liechtenstein
- 14 trying to recover some lost Madoff funds that I believe to be
- 15 off shore.
- 16 Q Okay.
- 17 A Everybody else is lying low in the reeds and not
- 18 admitting Madoff exposure, and I felt we needed to withhold
- 19 that from Congress so that you could forward that list to the
- 20 French and Swiss authorities so that they could go in there
- 21 because that list was current as of June of 2002. Those
- 22 people may not still be invested in Madoff.
- 23 Q Right.
- 24 A They may have pulled their funds.
- 25 Q Right.

- A But those, as of June 2002, I believe them to be
- 2 invested with Madoff and to be feeder funds of his or
- 3 sub-feeder funds.
- BY MS. STEIBER:
- 5 Q So to clarify, the ones that are now public and
- 6 don't need to be informed are number 3, did you say, of the
- 7 Geneva, Switzerland list, which is Dexia Asset Management?
- 8 A Correct.
- 9 Q And then under the Paris list, number 6. Are those
- 10 the only ones that are public?
- 11 A No.
- 12 Q Or did you have an additional one?
- 13 A No. I want to say that under the Geneva,
- 14 Switzerland list, it is going to be the Fix Family Office,
- 15 which is number 5. Dexia Asset Management was number 3. I
- 16 don't know that Odo Asset Management, which is number 6 on
- 17 the Paris and Paris suburb list, I don't know that they went
- 18 public in France. I know they went public in Liechtenstein.
- 19 I believe them to perhaps -- they may have larger assets
- 20 under management than what was revealed in the Liechtenstein
- 21 case.
- BY MR. KOTZ:
- 23 **Q** Okay.
- 24 A And I think the proper procedure, given my
- 25 background and training, is that U.S. embassies have lege.

legal citacines
atts-, legal-attach,s --

- Q Right.
- 3 A -- to interface with host nation law enforcement
- 4 and that they would probably want to receive this list from
- 5 the SEC.
- 6 Q Okay. All right. Well, we appreciate you
- 7 providing it to us. So tell me a little bit more about your
- 8 trip to Europe. What was the purpose of the trip and, you
- 9 know, not to go into specific detail, but just generally what
- 10 happened and what you found.
- 11 A The purpose of my trip was to market a derivatives
- 12 hedge fund product I developed called Rampart Options
- 13 Statistical Arbitrage.
- 14 Q Okay.
- A And it was a short volatility strategy involving
- 16 short call spreads, short put spreads that were near dated,
- 17 near month -- and that is current month -- deep out of the
- 18 money call spreads, deep out of the money put spreads, to
- 19 generate income of anywhere from three-quarter of a percent
- 20 to a percent and a half each month, and it was designed with
- 21 some risk controls in place that hopefully would allow you
- 22 not to lose more than 50 percent of your assets in any one
- 23 month less the option premium received.
- 24 Q Okay. And so what did you find when you went to
- 25 Europe?

- 1 A That the list of 14 private client banks and fund
- 2 of funds and feeder funds on that list in Attachment 3 had
- 3 Madoff -- that they bragged about their Madoff exposure, that
- 4 Mr. Madoff was their best manager. And I was pitched to them
- 5 by the managing partner at Access
- 6 International, as, just like Bernie Madoff, only higher
- 7 returns with higher risk.
- 8 Q Okay. And so as you were learning more information
- 9 about Madoff, did, at that point -- you know, you talked
- 10 previously about how you weren't sure. You had two theories,
- 11 front-running and Ponzi scheme. Did over time you come to
- 12 the conclusion that it was more likely to have been a Ponzi
- 13 scheme?
- 14 A At this point in time, as a result of this trip, I
- 15 was hearing information from these 14 managers that had
- 16 Madoff, that they all told me the same thing, that Madoff was
- 17 closed to new investors, he was not taking new money in, but
- 18 that each of those 14 had a very special relationship and
- 19 that Madoff would take their money and their money only.
- 20 Q Right.
- 21 A And when you hear the same thing once, you take it
- 22 at face value. When you hear it twice, you become
- 23 suspicious. After you have heard it 14 times, you become
- 24 deeply suspicious.
- 25 **Q** Okay.

- A And that fit with the Ponzi theory and it increased
- 2 the probability that it was a Ponzi many fold. Let me
- 3 explain.
- 4 Q Yeah.
- 5 A If you are a Ponzi, you have a ferocious appetite
- 6 for new cash because you have to pay off old investors.
- 7 Q Right.
- 8 A So you need ever increasing amounts of new money
- 9 and new victims to come into your fund. And that was fitting
- 10 with the Ponzi scenario. And you also have to have a series
- 11 of lies. And it was clearly a lie that Mr. Madoff was
- 12 telling people that he was closed publicly, but in private,
- 13 was telling these 14 asset managers that they had special
- 14 access when, in fact, there was nothing special about their
- 15 access. He would take new money from anybody.
- 16 Q And also that information that you got did not mesh
- 17 with the front-running theory.
- 18 A It did not. If it was front-running, you would
- 19 want to limit the amount of assets under management because
- 20 if you have too much money chasing too few investment
- 21 opportunities to front-run, then your returns would go down
- 22 from the front-running scheme --
- 23 Q Right.
- 24 A -- and your risk of detection would go way up. And
- 25 so front-running was making less and less sense as a broad

- 1 hypothesis. So I started to discount that one rather
- 2 dramatically and increasing the probabilities that it was a
- 3 Ponzi scheme. And it was this trip that solidified that in
- 4 my mind and in my team's mind.
- Although one of the team members thought that it
- 6 had to be front-running, it couldn't be a Ponzi, and that was
- 7 Frank Casey, where Mr. Chelo and I have more of a
- 8 mathematical background and we were fixated on the Ponzi
- 9 aspects. So we had a -- we were a little bit split on a team
- 10 on this issue. Two of us were clearly in the Ponzi camp and
- 11 that was the two of us with mathematical backgrounds. The
- 12 marketing person, Frank Casey, thought it was more of a
- 13 front-running.
- 14 BY MS. STEIBER:
- 15 Q Why?
- 16 A He didn't have the math background to understand
- 17 that if you place too much money into a front-running scheme,
- 18 the returns have to go down because you have a bigger pool of
- 19 assets that you have to start generating returns for and your
- 20 front-running has to become more and more egregious, which
- 21 increases the likelihood that it would become spotted by
- 22 broker-dealer customers of Madoff securities and that they
- 23 would complain to the SEC.
- 24 BY MR. KOTZ:
- 25 Q Right. Plus, I mean, isn't it fair to say that,

- 1 you know, the Ponzi scheme was kind of a more incredible
- 2 thing, that this would be a Ponzi scheme, and that, you know,
- 3 your normal reaction would be it might be something like
- 4 front-running rather than an entire Ponzi scheme?
- 5 A When I heard these people speak -- and I had to be
- 6 very careful when I was in Europe meeting these people that
- 7 had Madoff. These funds that were invested in Madoff, they
- 8 would, like, wink and -- it was almost like a wink and a nod.
- 9 "Well, of course, we don't believe he really is using
- 10 split-strike conversion." A few of them said that. "We
- 11 think he has access to order flow," which to me I thought was
- 12 code word for an illegal activity known as front-running.
- 13 Q Right.
- A And that is how they justified it. They thought
- 15 the recurrence were real, but they were generated through an
- 16 illegal activity known as front-running.
- 17 Q Now those individuals and companies that you spoke
- 18 to, did they do any due diligence themselves?
- 19 A They all say they do due diligence and they all met
- 20 with me. A lot of the due diligence in Europe is below the
- 21 caliber that takes place in the United States. The level of
- 22 sophistication and financial education is a lot lower there.
- 23 Q Right.
- A So they were using things like a handwriting
- 25 analysis called graphology, which is discredited in the

- 1 United States, where the person -- the manager that they are
- 2 considering hiring submits a handwriting sample.
- And I see the looks on your faces. I am going to
- 4 describe that because it is not admitted. I don't think this
- 5 is admissible. Yeah. Even my own legal team is looking at
- 6 me with looks of disbelief, but in Europe, they hired
- 7 graphologists who make a good living analyzing handwriting to
- 8 pick out who the fraudsters. And if you read the Wall Street
- 9 Journal earlier this week, Personal Privacy one of the
- 10 partners at Access International, admitted that they never
- 11 had Mr. Madoff submit his handwriting sample because he was
- 12 beyond reproach.
- 13 Q Right.
- A And of course, they would have caught him. I think
- the inference was, of course they would have caught him if he
- 16 had submitted a handwriting sample.
- 17
 Q Right. So the handwriting samples -- but they
- didn't even ask him for a handwriting sample.
- 19 A That is correct.
- Q Okay. And was it your sense, also, that there may
- 21 have been some of these individuals or entities that had some
- 22 suspicion that there potentially was something illegal going
- 23 on and maybe didn't want to get too much information, were
- 24 just happy with the returns?
- 25 A It seemed like if you were willing to accept that

- 1 Mr. Madoff was front-running his order flow, well, then he
- 2 clearly was a crook; he was violating American securities
- 3 laws. And they seemed to take great comfort for that because
- 4 everybody knows you can make higher returns if you cheat and
- 5 steal --
- 6 Q Right.
- 7 A -- it has a higher profit margin associated with
- 8 it --
- 9 Q Right.
- 10 A -- than if you are engaged in a legitimate
- 11 investment activity.
- 12 Q Right.
- A And so they seemed to take comfort and really
- 14 seemed to be hoping that he was front-running because then
- 15 the returns were real and they were the beneficiary.
- 16 Q Right. Gotcha. Okay. And so -- and after that,
- 17 the information you got in Europe and -- which seemed to
- 18 indicate to you it was more likely to be a Ponzi scheme, then
- 19 you went back to the SEC; is that right? Tell me about the
- 20 origins of the October 2005 complaint.
- 21 A And that is where I wish I had the e-mails.
- 22 Q Right. Okay. To the best of your recollection.
- A And I would like to see those e-mails, too, if you
- 24 can get them.
- Q Okay. Well, we will make an effort certainly.

- 1 A And Rampart Investment Management in Boston, their
- 2 servers --
- 3 Q Okay.
- A -- tended to be a very, very high speed.
- 5 Q Okay.
- 6 A The slowest server went to e-mail, but they had
- 7 more servers than people and they continually rotated in new
- 8 servers --
- 9 Q Okay.
- 10 A -- where the highest speed servers and computers
- 11 went into the portfolio management training area.
- 12 **Q** Okay.
- A. So I am hopeful that you can obtain them.
- 14 Q Okay. But so what led you to then make your third
- 15 complaint now to the SEC?
- 16 A I can't recall because I don't have the trail of
- 17 documents.
- 18 **Q** Okay.
- 19 A But there was something key that did happen in June
- 20 of 2005. Frank Casey, and I believe he was in Europe doing
- 21 some kind of a marketing trip -- and I substituted in the
- 22 letters A, B, C, D, E, F, G, H for the name of an
- 23 individual -- and he had a meeting where it was clear that
- 24 Mr. Madoff was trying to borrow funds from French and other
- 25 European banks. And that was the first warning sign -- and

- 1 this is what we were looking for -- that he was running short
- 2 of cash to keep the operation going.
- 3 Q Right.
- A And we took that as a clear warning sign that he
- 5 was in trouble and in danger of folding, but we had no inside
- 6 information to that. We were trying to solve it from the
- 7 outside using publicly available information and questions
- 8 being asked by my team members. So this was just a dinner
- 9 conversation --
- 10 Q Right.
- 11 A -- that took place, I believe, in Europe by
- 12 Mr. Casey. And I wish I had more information. I just
- 13 happened to save it -- save this information. And then as
- 14 the e-mails started to pick up in October of 2005 -- and I
- 15 have a document that I -- dated October 25, 2005, and that is
- 16 the document I used to meet with SEC Boston branch chief,
- 17 Mike Garrity.
- 18 Q Right. Okay. And so if you remember, did you send
- 19 in documents initially into the SEC or did you call them?
- 20 A I don't remember.
- Q Okay. But you do know that you -- on October 25th,
- 22 there was a meeting you had with the SEC, right?
- 23 A I believe it was October 25th. I dated this as a
- 24 presentation, October 25, 2005, presentation to the SEC. I
- 25 am going with Mark-51 and -- where does that one end. I

- 1 believe it ends at Mark-70.
- Q Okay. And we are going to mark, as Exhibit 7, the
- 3 document that says on the top, "The World's Largest Hedge
- 4 Fund is a Fraud, October 25, 2005, Presentation to the SEC."
- 5 And it is Bates stamped Mark-0051 to Mark-0070.
- 6 (SEC Exhibit No. 7 was marked for
- 7
 identification.)
- MS. STEIBER: Right. So that Attachment 3 is a
- 9 part of that.
- MR. KOTZ: Okay. Okay.
- 11 THE WITNESS: Yeah. I don't know that it was a
- 12 part of that one. It was part of, I believe, the November 7,
- 13 2005, submission. I can't recall if it was in the --
- 14 BY MR. KOTZ:
- 15 **Q** Okay.
- 16 A -- October 25th presentation. It may have been. I
- just don't know.
- 18 Q But this Attachment 3, which we marked as
- 19 Exhibit 6, was provided to the SEC in 2005.
- 20 A Yes.
- Q Okay. All right. So "October 25, 2005, made a
- 22 presentation to the SEC," that was in person?
- 23 A Yes, it was.
- Q Okay. And do you remember who you met with at that
- 25 point?

- 1 A It was SEC Boston branch chief Mike Garrity.
- Q Okay.
- 3 A I believe he has since been promoted to assistant
- 4 regional administrator and he had other people in the room
- 5 and I can't recall their names.
- 6 Q Okay. Was Ed Manion in there?
- 7 A No.
- Q Okay. Did you still have interactions with Ed
- 9 Manion at that point?
- 10 A Yes. He was the one that arranged this meeting.
- 11 Q Okay.
- 12 A He thought it was critically important that the
- 13 SEC -- because at this time, Mr. Madoff had gotten in new
- 14 victims and the fraud scheme was getting ever and ever larger
- 15 and he wanted to make sure his agency took Madoff down.
- 16 Q Okay. And so you provided more information in 2005
- 17 than you provided earlier and is that because you learned
- 18 more over the time based on your own investigation?
- 19 A Yes. The team had learned a lot. We had kept
- 20 busy. I suspect it was a similar level of activity and
- 21 intensity throughout the entire period of time. It is just
- 22 that the e-mails are missing.
- 23 Q Right. And then part of the information you
- 24 provided to the SEC in October 2005 was a list of 28 red
- 25 flags relating to Bernard Madoff, right?

- 1 A That is correct.
- Q And so what, if you can recall, happened at the
- 3 meeting? What was the reaction?
- A Mike Garrity took it very seriously; he thought it
- 5 was very credible. He thought I was very specific. He had a
- 6 whiteboard.
- 7 Q Okay.
- A Anything he did not understand he had me go up to
- 9 the whiteboard until he understood the concept. So I was
- 10 drawing a lot of charts and walking him through the
- 11 mathematics and giving him picture diagrams of the moving
- 12 parts of this purported split-strike conversion strategy.
- 13 Q Right.
- 14 A And he never let me leave the whiteboard until he
- 15 understood everything. And he kept me there for a few hours.
- 16 **Q** Okay.
- 17 A He was thorough. He asked unbelievably great
- 18 questions. He is a skilled investigator. He and I discussed
- 19 the fraud theories. He said, "Well, you have two fraud
- 20 theories. What if his returns are real? Is there any
- 21 explanation for that?"
- 22 I mean, I thought for a bit and I said, "Yes. The
- 23 only way these returns are real is Bernard Madoff is an alien
- 24 from outer space that has perfect foreknowledge of what the
- 25 capital markets are about to do." And Mr. Garrity, to his

- 1 credit, took me very seriously and we had a discussion about
- 2 that and Mr. Garrity pointed out that if this is true and
- 3 Mr. Madoff is an alien, this would be very destabilizing to
- 4 the U.S. capital markets.
- 5 Q Okay.
- 6 A Because investors would not like to be trading
- 7 against aliens.
- 8 Q Right.
- 9 A It is not a level playing field. And he took it
- 10. seriously because the size of this hedge fund was beyond.
- 11 belief. And so we were trying to think outside of the box,
- 12 as a good investigator would, and he was a very good
- 13 investigator, and he promised me that he would investigate
- 14 quickly and get back to me quickly with -- he took it very
- 15 seriously and he was true to his word.
- 16 Q Okay. But for the record, the discussion about the
- 17 aliens was in jest, right?
- 18 A It was half in jest.
- 19 Q Okay. Okay. So you were feeling
- 20 encouraged, is it fair to say, after that meeting you had in
- 21 October of 2005, that finally somebody at the SEC was
- 22 listening.
- 23 A Yes. I was highly encouraged. I felt good. I
- 24 knew Mr. Garrity understood it. I knew he saw the threat and
- 25 he saw the size and the complexity.

- 1 Q Okay.
- A He understood the math, he understood the complaint
- 3 that I had submitted and he was promising action, and then he
- 4 followed up and was true to his word.
- 5 Q Okay. And so what did Garrity tell you he was
- 6 going to do?
- 7 A He was going to investigate quickly from his
- 8 office --
- 9 Q Right.
- 10 A -- and get back to me and he did. It may have
- 11 taken him a week or so to get back to me. There are some
- 12 e-mails there, thank goodness. And he said, "I've discovered
- 13 some irregularities that are disturbing. I cannot" -- "but I
- 14 am not at liberty to share them with you, but we take them
- 15 seriously. I need to get you" -- "I need to get this case
- 16 submission to New York. I need New York to act on it because
- 17 we cannot."
- 18 Q Right.
- 19 A And he gave me -- came back with contacts, of two
- 20 contacts at the SEC's New York regional office. I went to
- 21 Megan Cheung, who I thought was the highest ranking.
- Q Who was the other contact? Do you remember?
- 23 A Doria Backenhiemer.
- Q Okay. And so Megan was the higher level.
- 25 A Right. She was the branch chief.

Page 60 She was the branch chief. Q 1 And I knew branch chiefs were --Higher. Q -- higher. All right. So Garrity said he was going to send it Q to the New York office and he gave you the name of the person that he was sending it to, the names of the people he was sending it to in the New York office, right? 8 9 Yes. Okay. And he indicated that he would follow up 10 with the New York office as well? 11 He did. 12 13 And did he indicate to you that he would stress to the New York office that he felt like it was an important, 14 credible case? 15 16 Yes. And did he indicate to you that he would also let 17 the New York office know that he felt you were credible? 18 Yes. He vouched for my credentials with the New 19 Α York office and --20 Now at that time -- is it also the case at that 21 22 time that you had mentioned that there were a couple other 23 people who could vouch for your credentials, higher level people, Bresnan and Walter Ricciardi? 24

25

Α

Yes.

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Page 61
               Okay. And how would they be able to vouch for you,
          Q
 1
 2
     do you remember?
               MR. MICHAEL: I think we are treading into an --
 3
               MR. KOTZ: Okay.
               MR. MICHAEL: -- area that is covered by a
 5
     confidential case.
 6
               BY MR. KOTZ:
               Okay. But without talking about the specific case,
     are you able to say that you had dealings with these two
 9
     individuals, Bresnan and Ricciardi?
10
               Yes, I did.
          Α
11
               Okay. And so you identified them as individuals
12
     who could vouch that you were a credible person coming
13
14
     forward.
               Yes.
15
               Okay. Okay. All right. And so -- and then
16
          Q
     Garrity, he did send it to the New York office; is that
17
     right?
18
               Yes, he did.
19
               And so what happened then?
20
               When he -- I do not believe he -- at least he told
21
     me he did not reveal my identity to the New York office, per
22
     my request.
23
               Right.
24
          Q
               He just let them know there was a Boston
```

Α

25

- 1 whistleblower.
- 2 Q Right.
- A And that I was to call one of these two
- 4 individuals, Doria Backenhiemer or Meaghan Cheung, identify
- 5 myself as the Boston whistleblower, which I did. I told them
- 6 my name. I told Meaghan Cheung my name and she was to be the
- 7 only person in the New York regional office to have -- know
- 8 who I was, along with the team leader leading the team into
- 9 Mr. Madoff's operation. Those are the only two people that
- 10 were to know my identity.
- 11 Q Okay. And so do you recall your first conversation
- 12 with Meaghan Cheung? According to our documents, it occurred
- on November 4th. I think if you look at Mark-0049 --
- MS. STEIBER: I will get it.
- 15 THE WITNESS: Yes.
- MR. KOTZ: Okay. I am reading Mark-0049. Okay.
- 17 And so why don't we mark that into evidence as Exhibit 8.
- 18 It's Mark-0049. It is an e-mail string, November 4, 2005,
- 19 from Garrity saying, "Glad you connect. Thanks again.
- 20 Mike." And then from Harry to Mike Garrity indicating that
- 21 he spoke with Meaghan Cheung and revealed his identity to
- 22 her.
- 23 (SEC Exhibit No. 8 was marked for
- 24 identification.)
- 25 BY MR. KOTZ:

- 1 Q Do you remember anything specific about that
- 2 conversation you had with Meaghan Cheung?
- 3 A Yes.
- Q Okay. What do you remember?
- 5 A She did not seem to understand the report as it was
- 6 written.
- 7 Q Okay. And did she ask you questions to try to
- 8 understand it?
- 9 A No. That was what was shocking. Mike Garrity took
- 10 it seriously, asked lots of good questions, would not let me
- 11 leave the whiteboard until he understood every point, and she
- 12 was the hundred and eighty degree opposite, never asked a
- 13 question, intelligent or otherwise, told me that she had
- 14 received my report, had looked at it, and basically it was
- 15 her baby now and we don't -- I had the impression that they
- 16 don't deal with people like me.
- 17 BY MS. STEIBER:
- 18 Q Did she say anything at the meeting that gave you
- 19 that impression, anything specific that you remember?
- 20 A It was not a meeting. It was a telephone call.
- 21 She said that -- I need some time here. I need to go through
- 22 some documents here.
- 23 BY MR. KOTZ:
- 24 Q Sure. Take your time.
- 25 A Because I don't want to say a conversation took

- 1 place in November if they might have taken place in December.
- 2 Q Okay.
- 3 A Or later in November or -- I mean, I can't --
- Q Okay. I mean, we can just -- you know, in
- 5 general, in the conversations you had with Ms. Cheung --
- 6 forget about the specific date -- what do you recall her
- 7 saying specifically about the case or about what she was
- 8 going to do?
- 9 A She was never volunteering any information to me.
- 10 **Q** Okay.
- 11 A It was me asking questions of her, "Do you
- 12 understand my report?"
- 13 **Q** Yes.
- 14 A Me saying things like, "Really? Do you understand
- derivatives?" And she goes, "Well, I did the Adelphia case."
- 16 And I probably would have commented, "Well, that was only
- 17 like, if I recall it correctly, a three or three-and-a-half
- 18 million dollar accounting fraud case from the Rigus family,
- 19 Adelphia Communications."
- 20 Q Right.
- 21 A And I said, "Well, that was just an accounting
- 22 fraud. That is much easier to understand than a complex
- 23 derivatives fraud, and it is a much smaller case. This case
- 24 is several times the size of the Adelphia case." And she
- 25 seemed offended by that saying that if she didn't understand

- 1 derivatives, that you had an office of economic analysts in
- 2 Washington staffed with Ph.D.'s who understood derivatives.
- 3 And I would have responded, "Yes, but they are only Ph.D.'s.
- 4 They have never traded derivatives."
- 5 Q Right.
- 6 A "They are academics only." And the formulas used
- 7 that the academics know for derivatives are not the ones
- 8 actually used by industry participants. They are totally two
- 9 different sets of formulas. The math is different and the
- 10 understanding level is different and that I was someone that
- 11 could take these instruments apart backwards and forwards and
- 12 do it in my sleep, whereas the Office of Economic Analysis
- 13 would not have those caliber of people.
- 14 Q So is it fair to say that you asked if you could
- 15 provide assistance to her and she rebuffed you?
- 16 A She did rebuff me and she would never 'follow up.
- 17 It was always me contacting her, me giving her new
- 18 information and me having unsatisfactory exchanges with her,
- 19 either verbally or by e-mail.
- Q When you say unsatisfactory, what do you mean
- 21 specifically?
- 22 A If you were a trained investigator and you have a
- 23 whistleblower come in, you pump them for information. You
- 24 walk them through the case submission from every direction.
- 25 You ask lots of detailed questions. You ask lots of leading,

- 1 open-ended questions. You want to pick that person's brain
- 2 because that person has great knowledge and can save the
- 3 government thousands of man hours. And she never followed up
- 4 and she showed a clear lack of training.
- Q Did she kind of give you the impression that she
- 6 wanted to get you off the phone?
- 7 A Yes.
- 8 Q Okay. Okay. Did she ever indicate to you anything
- 9 about the fact that in her office, Ponzi scheme cases were
- 10 not favored?
- 11 A She never said anything like that.
- 12 Q Okay. And did there also come a time when you
- 13 suggested to her that she contract -- contact Mike Ocrant and
- 14 talk to him?
- 15 A Yes. Yes.
- Q Okay. And what was her response to that, do you
- 17 remember?
- 18 A No.
- 19 Q But, to your knowledge, did she ever contact Mike
- 20 Ocrant?
- 21 A I have spoken to Mike Ocrant and he said, "I am
- 22 prepared to take her call." And I didn't feel that she was
- 23 going to call him. So I urged him to call her and he did
- 24 not. He said, "I will take her call, but she has to call
- 25 me."